

EXPRESSION OF INTEREST (EoI) FOR THE PROVISION OF TRANSPORTATION SERVICES ACROSS ALL OALP BLOCKS – RAJASTHAN, GUJRAT AND ASSAM / ANYWHERE IN INDIA

Vedanta Ltd. is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia, and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India's GDP, as per IFC. We are investing \$9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of \$15 Bn

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 58 blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Brief Scope of Work

Cairn Oil & Gas, Vedanta Ltd., is the Operator in various Oil and Gas fields allocated by Government of India for Exploration and Production of Oil and Gas. Company is present in multiple locations across India mainly in Rajasthan, Gujarat, Andhra Pradesh and Assam. Company requires transportation services for movement of material from / to multiple location (Details provided in Compensation Schedule)

To support its operations, Company requires transportation services on an exclusive basis, whereby Contractor shall undertake and be responsible for the transportation of all goods, materials and equipment rendered, up to delivery site across India.

Contractor to note that, all vehicles should have working GPS system in order to identify the vehicle's exact location at any time if required by company until the vehicle reports to the destination. Company would like to access the GPS system on their own therefore it is required for contractor to arrange the necessary access to Company. The cost of the GPS in each vehicle and the access provided to company or any other related cost shall be included in the quote as no additional payments will be made by Company other than the quoted price.

The Services of the Contractor shall be mainly in the area of transporting the cargo from various bases in India to various locations.

Bidder to provide transport services across all the three OALP regions and across India.

Bidder to have an experience of minimum 3 years for providing services of inland transportation of material in India

Please note the below criterion are only for **reference** and the criteria(s) for shortlisting the bidders shall be based on tender requirements and specified therein. The same shall be communicated to bidders appropriately in the tender.

Financial Criteria: Turnover- Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated Average Annual Contract value

Net Worth- Positive net worth in each of the immediately preceding two (02) financial years

Also, note -

- ❖ Standalone financials of the bidding entity will only be considered, Where the bidding entity is unable to meet the financial evaluation criteria, Parent/ Holding co. audited financials can be considered, subject to:

- (i) Acceptance to submit financial guarantee in the form of 10% Bank Guarantee of Contract value (in case of award of Contract),
- (ii) Commitment letter from Parent/ Holding Co. to provide financial support to the bidding entity,
- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c, and Notes to Accounts.
- ❖ Latest audited financial statement should not be older than 12 months on the date of EOI.
- ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

Technical Criteria

The interested Contractors should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest"** link against the corresponding EOI listing on the Company's website i.e., <http://www.cairnindia.com> and submit their contact details online. Further to this, interested Contractors would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform) and the Contractors would be requested, as a minimum, to submit the **following documents and details to substantiate their Past Experience in successfully providing similar services in the past**

- Letter of interest clearly indicating project reference
- Detailed Company Information with Organization structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources
- Details of completion of similar type of projects in the last THREE (3) years under headings:
 - a) Brief scope of work
 - b) Value of work
 - c) Contract Duration
 - d) Actual completion of Project
 - e) Contact details of the Client (Company may approach the client directly for the feedback)
- Details of Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure, and sample HSE plan for similar nature of job.
- Details of established Quality Manual, Policy and Procedures, valid Quality Certifications, Accreditations

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against EOI listing on the Cairn website i.e., <http://www.cairnindia.com> within 7 days from this publication and submit their contact details online.

Note: The evaluation shall be done at the tender stage and the criteria(s) mentioned above are for reference only. Accordingly, interested applicants are advised to evince interest against Eoi.

In case of any issue faced by the vendor during the evincing of interest please contact Manjushree.Samanta@cairnindia.com